

## ***Piccerelli, Gilstein & Company Client Testimonials***

“Leonard Valve Company has been a continuously running manufacturer located in Cranston Rhode Island for 108 years. We have engaged the services of Piccerelli Gilstein & Company since 1989. PG&Co. has performed certified audits and tax work for Leonard Valve Company for the past 30 years. Previously we had engaged national accounting firms but feel more comfortable with a regional firm.

PG&Co. has provided excellent continuity in the quality of work over the years. The partners are fully engaged and extremely capable. The staff evolves and changes but the quality of service remains excellent. I would wholeheartedly endorse the services and people at Piccerelli Gilstein & Company.”

**E. Niles Wilcox**

President

[Leonard Valve Company](#)

Cranston, RI

---

“The dedicated professionals of the Piccerelli, Gilstein & Company team provide both the stability and agility required for our firm as we continue to evolve as a corporation. The multitude and depth of the PGCO office ensures that prompt responses are the standard. From year-end tax preparation to growth strategies and consulting, PGCO repeatedly demonstrates why it continues to be our trusted choice throughout three generations of agency management. Moreover, we not only elect to work with PGCO for our corporate matters, but also entrust the firm to manage the personal requirements of our C-Suite executives and their families. As the President of our company, I am always confident that a recommendation of Piccerelli, Gilstein & Company to a client will in fact be exceeded by the service and professionalism with which PGCO delivers.”

**Gregory A Paolino, Jr.**

President

[Paolino Insurance Agency, Inc.](#)

& The Paolino Group LLC

Providence, RI

---

“Working with PG&Co is like having the best of two worlds; the level of expertise expected from a top five firm, and the personal and affable attention you’d expect from a small town shop. We’ve been associated with PG&Co for a long time, for good reason. They helped us navigate and wade through the transition toward 100% ESOP ownership. They’ve been trusted partners handling our monthly accounting needs, as well as managing, preparing and auditing our annual statements. They’ve had board level, collaborative interaction within our organization. Everyone has high praise for their level of service and expertise. We view them as an extension of our team.”

**Mike Twist**

Director of European Markets

[Avid Products, Inc.](#)

Middletown, RI

---

“PG&Co is very responsive to questions and creative in helping us find solutions to problems that arise in the ordinary course of business. In addition to tax compliance, they have helped us with historic tax credit audits as well as Section 1031 tax free exchanges. We are very pleased with their service and view them as a trustworthy business advisor and partner.”

**Stephen Perrone**

Chief Financial Officer

[Paolino Properties](#)

Providence, RI

---

“PG& Co. has provided us valuable accounting and tax services on a personal and business basis for over 25 years. I highly value their advice and counsel for tax planning and analysis.”

**Robert J. Maccini**

Founder & CFO

[Drive Time Metrics](#)

Jamestown, RI

---

“The team at PGCO have been providing rock solid financial, business growth, and tax advisory guidance to our organization for the last 17+ years. The challenges inherent in the ever-evolving and highly complex world of tax code are consistently met professionally, expediently, and with the unusual (always appreciated) inclusion of in-depth explanation and instruction so that our team understands all options as well as the reasoning behind suggested actions. Offering their counsel on all aspects of our growing business with a full perspective of our operations and financials, their advice and strategic tax-planning has allowed us to eliminate waste and put our money to work - developing critical projects, expanding our business, and adding jobs. It is no exaggeration to say that we absolutely would not be here right now without their infallible guidance.”

**Jay Colgan**  
[Colgan Development Group](#)  
[A Child's University](#)  
ACU REALTY  
Smithfield, RI

---

“We have been using PG&Co. for literally decades. Not only does our CPA firm provide us with a high level of service for standard accounting and reporting requirements but PG&Co. had also provided unique services as well. Services such as R&D Tax Credit recommendations and 401k testing tied to a profit sharing program. Most valuable to our company is PG&Co’s willingness to be our partner and advisor on a wide range of complex topics. We highly recommend PG&Co.”

**Michael A. Akkaoui**  
President/ CEO  
[Tanury Industries](#)  
Lincoln, Rhode Island

---

“We have worked with Piccerelli and Gilstein for many years. They provide prompt, professional, and consistent services. They leave us with confidence that the business exposure and risks are low. They offer support to management and the financial team. I would highly recommend them for any accounting needs.”

**Justine Johnson**  
Co-owner  
[Ocean State Veterinary Specialists](#)  
East Greenwich, RI

---

"While I find my accounting relationship with PG&Co. superb in all aspects, the best part is the rapid response for time sensitive issues that arise outside of tax filing season. Getting prompt answers allows one to prepare and plan for an effective tax strategy which is becoming more and more critical."

**Arnold-Peter C. Weiss, M.D.**

R. Scot Sellers Scholar of Hand Surgery  
Chief - Hand, Upper Extremity & Microvascular Surgery  
Vice Chairman & Professor of Orthopaedics  
[Alpert Medical School of Brown University](#)  
Providence, RI

---

"I have been both a business and personal client of Piccerelli Gilstein & Company for almost 20 years. The firm has been an invaluable resource when contemplating buying or selling companies, structuring deals and evaluating the potential tax consequences of mergers or acquisitions. Regardless of the complexity of multi-state or multinational filings for business, personal or Trusts, PG&Co. has always guided me correctly. I always check with them first, before making any major financial decision. PG&Co. has taught me over the years that planning pays, because it saves."

**Joseph Gallagher**  
Managing Director  
[Angel Street Capital](#)  
Providence, RI

---

"We have been a client of Piccerelli Gilstein & Company, LLP for over 15 years. They provide us with expert advice with our annual tax engagement and throughout the year as needed in a prompt and efficient manner. The staff is very professional, and they are always available."

**Domenic Lapati**  
Controller  
[Key Container Corp](#)  
Pawtucket, RI

---

“ I have worked with founding partner, Bill Piccerelli, and his team since I became President of Taylor Box Company in 1980 and we did a search for a new CPS firm to partner with. The reason we selected PG&Co was because of all the firms we interviewed; Bill asked the smartest questions and seemed to quickly come to understand our challenges and how PG&Co could bring value to our company. Now close to 40 years later, while much has changed in our company; the reasons we engaged with PG&Co remain very much at the forefront of our partnership. We have grown; expanded our markets; invested substantially in new equipment and technology; purchased companies; sold companies and survived many challenges. At each point in this successful journey we have had the professionals from PG&Co at the table with us assisting in not just the accounting but being a sounding board asking those smart questions and helping us build the right strategy.

Business transition whether within a family or investor group is as complex a challenge as an enterprise can face. It is more than just the numbers and PG&Co. has some very solid skills in this area that they brought to bear as my company began to transition ownership. It evolved over 10 years and we likely didn't even acknowledge it was happening for the first 8; however, certain forces of change are immutable and with time we reached the inflection point where it was time to confront matters. Having a trusted third party at the table for these discussions can make the difference between a mutually successful transition or a destructive one. We were fortunate to have engaged PG&Co. 15 years prior; as they had the smart questions ready for all parties and the path we forged left the company stronger and ready to continue growing.

I would describe the firm as being a great fit for growing entrepreneurial enterprises who are looking for more than just audit or review accounting/compliance work. While PG&Co. are solid professionals when it comes to matters of taxes, compliance accounting and the other foundations of a CPA practice; this is a firm with a solid background in both the financial and operational challenges growing companies face. The experience and exposure that they have had to the world of the small growing company or professional practice enriches and informs their ability to, again, ask the smart questions and provide valuable counsel to owners and managers.”

**Dan Shedd**  
President  
[Taylor Box Company](#)  
Warren, RI

---

“We have been working with PG&Co. for over 20+ years. That fact alone speaks volumes about the confidence we have in their service and respect we have for their people.

PG&Co. is not only knowledgeable about tax and audit issues, but in addition are extremely knowledgeable about our business and industry. We are confident that whatever challenges we encounter their professional staff can guide us through.

They are responsive, deliver their work on time and are always helpful throughout the year not just during audit/tax time. Their client service is simply exceptional.

In short, they can be relied on to deliver what they say, when they say and provide helpful advice that makes a meaningful impact on our business. Having critical financial information when we need it along with a trusted objective opinion has benefited our organization immensely.

I would recommend PG to any business looking for a knowledgeable partner.”

**Catherine A. Spicka**

VP, Accounting and Tax

[Haley Residential](#) (formerly known as DEI Communities)

Omaha, NE

---